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Help a regional health insurer win against the largest national competitors by enhancing their provider network, containing out-of-network spending, and strengthening ties with the local health care provider community.

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2<sup>a</sup>HU QDWLRQZLGH &RQVWUDQ VSHQGLQ  
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MultiPlan's PHCS Network allows 2 SWLPD +HDOWK WR RÑHU providers in network, in more places than its key competitors—both at home in the mid-Atlantic and across the country. Between improved network access and discounts, MultiPlan gives Optima Health a competitive edge. With 65 percent of MultiPlan's savings to Optima Health coming from network contracted claims, plan members are insulated from unexpected balance billing.

Keeping out-of-network spending under control is crucial for Optima Health as they compete against national carriers. Data iSight provides Optima with the evidence they need to set a fair reimbursement providers are willing to accept, backing up each reimbursement with an array of claims detailing comparable services performed at similar, local facilities. Because 99 percent of reimbursements made with

Data iSight are accepted by providers, Optima Health can avoid costly negotiations, maintain relationships with local providers and HQVXUH WKDW FODLPV VWDÑ FD case management and processing claims quickly for their members.

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